

Gana-A'Yoo, Limited



"OUR VOICE" Denadolale





WHERE ARE YOU? **BACK PAGE**

Open Enrollment

Gana-A'Yoo's Board of Directors plans to bring the topic of open enrollment to a shareholder vote in 2021. We encourage shareholders and Gana-A'Yoo shareholder descendants to give us feedback on the topic. What is your opinion? What are your questions? Do you have any comments to share? As always, feel free to call the corporate office, email us or message us on social media.

Settlement **TRUST**

Gana-A'Yoo is seeking shareholder approval at the 2020 annual shareholder meeting to establish an Alaska Native Settlement Trust fund. The purpose is to promote the health, education and welfare of beneficiaries, and to preserve the heritage and culture of Alaska Natives. A settlement trust accomplishes its purpose by making distributions to its beneficiaries. In December 2017, the U.S. Congress passed tax reforms allowing Alaska Native corporations to disburse dividends to shareholders tax free. While Gana-A'Yoo shareholders don't currently pay federal taxes on dividends, they will eventually be required to. The corporation also pays federal income tax on the monies paid out in dividends. A settlement trust provides tax savings to the corporation and ensures that shareholder dividends remain tax free. If you have any questions, please contact the corporate office.

CEO Message

Fall Greetings Shareholders,

This is my favorite time of year, the colors, the smells; dew, ripe cranberries, fresh meat, the chilly morning air. I have fond memories of staying up late on "school nights" to put away moose. Yum!

It is hard to believe the year is winding down. I've had the good fortune to be able to spend time with my grandma, Dorothy, over the summer. I love hearing her stories about growing up and what she learned from her grandma, Anna Stickman. Elders are so special.

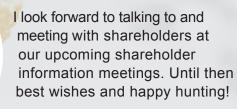


Our business operates on a federal fiscal year, October 1 – September 30, so we are busy at the office as we close 2019. At a glance it appears to have been a good year. Our newest subsidiary, Yukon Management, LLC's 8(a) status was approved in July by the Small Business Administration. The 8(a) business development program helps small businesses like us compete in federal contracting opportunities. This type of work provides around 44% of our annual revenue. In addition, the board has directed management to research and begin the steps necessary to develop a settlement trust. The development of a trust provides tax savings to the company, increasing our net income and resources available to shareholders.

Thank you to the Koyukuk tribe and the Tanana Chiefs Conference for inviting me to participate in your culture and wellness camp. I had a great visit. When I told my mom where the camp was, she said that is around where she and my dad got logs to build our house in Nulato over 40 years ago.

One of our shareholders, Shannon Erhart, recently asked what I am most proud of with the corporation. My immediate response was that we are financially stable enough to achieve our vision of promoting healthy communities that thrive and prosper.

> Our income is in a place that the board approved a donation of \$25,000 to each of our schools and an annual donation to each of our tribes.



Dena Sommer-Pedebone, CEO



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New EMPLOYEES

Gana-A'Yoo shareholder **Jolene Lestenkof** accepted an accounting technician position with Gana-A'Yoo in July. She started in accounts payable and has had the opportunity to train in several different areas of accounting; she is particularly interested in payroll. Lestenkof graduated with honors from Alaska Career College in 2014 and has five years of accounting experience with a variety of companies, including the Alaska Native Tribal Health Consortium and the



I have learned so much in accounting here so far and I am looking forward to making a career here at Gana-A'Yoo."

- Jolene Lestenkof

Tribal Government of St. Paul Island, where she worked as an accounting clerk. "I love being able to serve my community and am excited to be working for Gana-A'Yoo," she said. Her parents are Dimitri Lestenkof of St. George Island and Vera Lestenkof of Koyukuk. In her free time, Lestenkof enjoys going on drives, spending time with her family, binge watching shows and playing video games.

> Joseph Mazanec, risk/safety manager for the Gana-A'Yoo Family of Companies, joined the team in August with a background in engineering, environmental consulting and the construction industry that spans over 25 years. His work background includes heavy civil, environmental, ACOE Lock and Dam and

habitat restoration, U.S. Fish and Wildlife Service, Federal Aviation Administration, and railroad and power line construction. Mazanec grew up on Cape Cod in Massachusetts, received his Bachelor of Science degree in geology and now resides in LaCrosse, Wisconsin. He enjoys spending any free time he has woodworking or outdoors. "I am an avid fisherman that is trying for that 50+ Northern Pike!" he said.

Alexis Sheeder joined the company in April as a project coordinator and is currently working on open enrollment, settlement trust development and records management. Sheeder received her Bachelor of Arts degree in

theater from St. Ambrose University and has a background in marketing and project management. Her hobbies include keeping up with marketing trends, making to-do lists, planning and deadlines. "I grew up in Texas, Georgia and Iowa before I made my way to the beautiful state of Alaska. I am enjoying all the state has to offer, including opportunities at various theatre companies and the Anchorage Opera, as well as the beautiful trails in the surrounding area," she said.

> Heather Weldon accepted a position in May as the senior accountant of Gana-A'Yoo and has over 20 years of experience in the field. Weldon received her Bachelor of Arts degree in anthropology from the University of Alaska Anchorage and has since worked in the architecture and

engineering industry, healthcare field and oilfield services. She moved to Alaska in 1999 from St. Paul, Minnesota, where she grew up. "I am excited to have joined Gana-A'Yoo and feel grateful to work with such an amazing and talented group of professionals," she said. Weldon enjoys reading, gardening and hanging out with her

lab husky dog, Beau.



Subsidiary Spotlight KHOTOL SERVICES CORPORATION

Khotol Services Corporation (KSC) successfully completed its third year in the soil remedial efforts at the Galena Forward Operating Location for the United States Air Force Civil Engineering Center. For five months, KSC, in partnership with CH2M and Parson Government Service, diligently worked to excavate petroleumcontaminated soil, cut and cap abandoned fuel pipelines, and transport contaminated soil to the Galena land farm. The excavated area was then backfilled with clean segregated and imported fill. This year, KSC installed a soil vapor extraction and bioventing remediation system, which is an in-situ remediation technology that uses indigenous microorganisms to biodegrade organic

Gana-A'Yoo Limited's mission includes preserving natural resources while financially boosting our villages' economies. We at KSC are pleased with our continued devotion and work towards that initiative." - David Plains, KSC General Manager

constituents adsorbed to soils in the unsaturated zone. The company also assisted in the demolition and disposal of several structures and equipment that were previously utilized for soil and groundwater remediation systems. KSC is proud to report 100% shareholder hire for this project this season.

DEENGE *Donations*

The Board of Directors recently approved an annual donation of \$1,000 to each of our village tribal organizations. Tribes may use this annual funding at their discretion.

Gana-A'Yoo believes in creating opportunities for our youth; they are our future.' - Sharon Hildebrand, Board Member

On behalf of the Board of Directors, Gana-A'Yoo leadership is proud to announce a donation of \$25,000 to each of our villages' schools. These funds may be used for secondary-school-level vocational education courses, programs and facilities; direct instruction; childhood early learning and development programs; and/or educational support to childhood early learning and development programs. This donation aligns with Gana-A'Yoo's vision to continually invest in our people to

VILLAGE Spotlight

A memorial potlatch was held in Galena August 29 - 31 in honor of Miranda Beasley. photo credit . Lorena Pitka Alan Evans, Mike Evans, Angela and Sidney Huntington, Laura Pitka, Jennie Silas, Harvey and Hazel Strassburg, and Greg Williams. The community and guests that traveled from near and far celebrated the life of their loved ones throughout several days of singing, eating, dancing and gift giving.

I don't speak our language fluently; I don't even sing in the shower – but composing a song in Denaakk'e and singing it for my grandma at the potlatch was truly one of the most healing processes I've ever experienced. I would like to encourage our youth to take a leap, ask how and listen. It is us who will carry on potlatch tradition."

- Mariah Pitka-Jenkins

promote healthy communities and

future growth. Best of luck to all

students in your academic year.

GANA-A'YOO Foundation News

SCHOLARSHIPS Awarded

The Gana-A'Yoo Foundation's goal is to financially support all eligible students who wish to seek higher education. This year's scholarship committee was comprised of Betty Griffin (Kaltag), Sharon Hildebrand (Nulato), Janelle Huntington (Koyukuk) and Leann Sommer (Galena). The committee met in July and awarded scholarships to the following students.

General scholarships

Brooke Baker
Lisa Baker
Samantha Blake
Tatiana Evans-Beals
Bethany Green
Elizabeth Green
Alecia Hewett
Roderick Huntington
Shaye Jensen
Jeffrey Kauffman

Kelsey McLean is attending the University of Alaska Fairbanks and working towards her degree in business administration. "I have always felt that expanding my knowledge is essential to achieve goals and be successful, and I believe I could have deviated from making poor choices later in life had I continued to value education above all else. I wish to dedicate my time and efforts to making a difference in my Native community by setting a standard for the others who find themselves in what was once my situation and showing them there is hope for a more meaningful existence through right living. I want to motivate others to learn from mistakes they have made, similar to mine, and to never give up on themselves."

Darlene Olin-Martin Maria Pelkola Charles Pitka Shirley Sam Shyanne Saunders year at the University at Manoa, where she

Shyanne Saunders is in her junior year at the University of Hawaii at Manoa, where she is studying Korean language and Asian studies. Saunders spent her summer in South Korea advancing her Korean speaking, reading and writing abilities. She expects to graduate in 2021 with her Bachelor of Arts degree. "After graduation, I will fulfill my year-long internship at the Korean University. I am interested in translation work or working as a teaching assistant for English classes. I love to help people express themselves and to guide them in making explorations in life and language.

Autumn Williams

Short-term scholarships

Josephine Ambridge Rose Demoski Erin Patsy Cody Radman Kimberly Radman Angela Rutman Darlene Sommer

Competitive scholarships

Students who receive the Gana-A'Yoo Foundation's competitive scholarship are also recipients of the general scholarship.

Tirzah Bryant, \$1,000. Bryant is in her second year at the University of Alaska Fairbanks, where she is pursuing a Bachelor of Science in wildlife biology and conservation. She said that she dreams of becoming a wildlife biologist because it makes her feel connected to the land she grew up on. "Flying over the land my grandparents and great grandparents grew up trapping and hunting on is a very special feeling," she said.

Laura Ekada, \$1,000 Rachel Evans, \$1,500 Rachel Thurmond, \$1,500 Lillian DeWilde, \$2,000. DeWilde is in her second year of graduate school at the University of Alaska Anchorage and teaches special education at the Sidney C. Huntington School in Galena. "My grandma, Madeline Solomon, lived in Galena and devoted her life towards educating children. Earning my Type B Certification for Educational Leadership from the University of Alaska Anchorage will be an achievement two generations in the making. As a learner and teacher, my responsibility is to foster the bridge between our youngest and oldest generations. so that the former may continue down the path of excellence built by those who came before them. It is thanks to many Elder mentors that I can break the trail a little bit vider, so the path may be a little

bit easier to tread," she said. Sheena Twitchell, \$2,000

If you would like to read further scholarship recipients' essays, visit www.ganaayoo.com/foundation.

Thank You, DONORS

The Gana-A'Yoo Foundation would like to express gratitude to our donors; it is the people and organizations like you that allow our students to succeed.

Bronze >\$50 All American Do It Center

Silver \$51 – \$250 Corbett Construction

Janelle Huntington

IBEW Alaska Local 1547

JKM General Contractors

Audry S. Mach Dan Pickett

Renaissance Charitable Foundation

Leann Sommer Sharity Sommer

Tatonduk Outfitters Limited

PIP Printing

Gold \$251 - \$500 Kimberly Bower Holland &

Knight LLP Shay Huntington

McEwen
Sharon
Hildebrand

Reinhard Mueller

Rasmuson Foundation

Ragine Pilot Dena Sommer-Pedebone

Michael Stickman Terry Webb

Platinum \$501 > Betty Huntington Ruby Marine

We would like to thank the employee and anonymous donors, participants of the charity walks and the raffle donators that have all contributed to the Foundation. The Foundation accepts donations throughout the year; to get involved, contact the corporate office today!

The community of Galena held a Gana-A'Yoo Foundation fundraiser walk in June; thank you to all those who participated and donated, and a big thank you to Joyce Huntington for organizing and running the walk. If you are interested in organizing a fundraiser in your community, contact the corporate office.

If you are an artist and would like to donate artwork to the Foundation to sell at future events, please contact the corporate office.

NOMINATION Form Updates

The Gana-A'Yoo Shareholder of the Year and the Gana-A'Yoo Student of the Year nomination forms have been updated to better recognize shareholders and students that model the mission, vision and values of our corporation and Foundation. Forms are available at www.ganaayoo.com.

Internships

Cheyanne Cheverie is the granddaughter of shareholders Cathy and the late Alan Evans, the daughter of Thomas Cheverie and shareholder Sheila Evans, and the sister of Preston Cheverie. She started her internship in August and will remain at the Anchorage corporate office through 2019, at which time she plans to attend Fort Lewis College in Colorado. Her internship is a temporary, full-time position in which she will learn, participate, contribute and engage in various departments.

I am looking forward to gaining experience working for a Native corporation and am excited for the potential opportunity for growth."

- Cheyanne Cheverie

It is hardly ever too soon to begin working and chase after your dreams – Gana-A'Yoo hired intern **Sunny Pedebone** on an as-needed basis to assist the accounting department while attending high school.

SHAREHOLDER Opportunities

The newly opened Hyatt Place Anchorage-Midtown is offering a corporate rate for Gana-A'Yoo, Limited. Rates, rules and restrictions apply. If you would like to take advantage of our year-round rates, you can make hotel reservations by calling 1.877.874.0562 and referencing the rate code GAYO, or reserve online at http://bit.ly/hyattcorporaterate.

We would like to hear from you! We encourage all shareholders to take advantage of our fall email address drive! If you opt in to receive the Denadolale' newsletter in an electronic format (instead of a hard copy through the mail), you will be entered in a drawing for a \$50 cash prize. To enter the drawing, email records@ganaayoo.com by November 26 and specify that you would like to receive the Gana-A'Yoo newsletter electronically.

Gana-A'Yoo is creating a **photo bank**. Shareholders are invited to submit photos to newsletter@ganaayoo.com. Photos will be used in marketing materials, the newsletter, for our website, and in presentations to potential clients. Photos can be of shareholders, descendants, old-time photos, events, our villages or any scenic view of our area. Please be sure to reference who took the photo, who is in the photo, or where it came from. By submitting photos, you are giving permission to use them.

Join our **photo shoot**! Shareholder Charlene Ostbloom will be onsite at the shareholder information meeting on Tuesday, October 15 to take pictures of shareholders and descendants for future publications.

For a full list of **job opportunities** with Gana-A'Yoo, visit www.ganaayoo.com/opportunities/. Gana-A'Yoo, in partnership with ESS Services, has employment opportunities in Antarctica. After applying, please call the corporate office at 907.569.9599.

MARK YOUR CALENDAR

30 Spring Semester General **Scholarship** Postmark Deadline

> 15 Shareholder Informational Meeting LaQuinta Inn Fairbanks, AK 5 - 7 p.m. All shareholders and descendants are invited and encouraged to attend.

Gana-A'Yoo, **Limited Board of Directors Meeting** Anchorage, AK 8:30 a.m.

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EDITOR

Larissa Sommer newsletter@ganaayoo.com

WHERE ARE YOU?

Current information for the following shareholders is requested. Please contact the corporate office if you have any information on their whereabouts:

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CONDOLENCES

Our condolences to the family and friends of:

Stanislaus Ambrose, 93, Nulato Stock Thecla M. Esmailka, 89, Nulato Stock Josephine B. Roberts, 97, Galena Stock Irene M. Sadowski, 62, Nulato Stock Sally A. Semaken, 43, Nulato Stock Francis E. Williams Sr., 84, Galena Stock