

Gana-A'Yoo, Limited



DIVIDEND SHARE **Distribution**

The Gana-A'Yoo, Limited Board of Directors approved a distribution of \$4.94 per share. The distribution will be direct deposited or mailed to shareholders on Thursday, April 30, 2020. To receive your distribution via direct deposit, a completed direct deposit form must be received by Wednesday, April 1, 2020, at 5 p.m. This is also the deadline for address updates. Shareholders are encouraged to update stock wills if you have not done so recently. Forms are available online at www.ganaayoo.com/shareholders. For more information, call the corporate office.



Are you interested in buying land in our communities? Gana-A'Yoo currently has lots for sale in Galena and Nulato in the Crow Creek and G'isaalma subdivisions. Contact the corporate office with any questions or email lands@ganaayoo.com.

"OUR VOICE", Demadolale



KAIYUH SERVICES, LLC PAGE 3 VILLAGE SPOTLIGHT PAGE 3 CONDOLENCES

CEO Message

Hello shareholders,

Happy spring! March is one of my favorite months. Growing up in the Interior, the winter allowed me to appreciate gaining daylight hours, how the light would reflect off the snow, warm days and chilly evenings, my auntie Flo teaching me to snow shoe, dog races, and gatherings, which are some of my fondest memories. My paternal grandparents, Fred and Dorothy, would travel to Fairbanks for the Open North American Sled Dog Championship races and treat my sisters and me to milkshakes at the Co-op or Woolworth's diner on Second Ave.

I am pleased to report that 2019 was Gana-A'Yoo's best financial year on record. Our revenues doubled. Net income, without monies received through the 7(i) natural resource revenue, was more than \$2 million! We have 178 employees throughout the country and are expanding globally. Our Board of Directors, Kim, Melissa, Shay, William, Betty, Sharon, Colleen, Fred and Tommy, and the management team are the leaders that brought us here. I look forward to sharing more of Gana-A'Yoo's successes at future shareholder information meetings and at the annual meeting.

On my mind . . .

The Alaska Native Land Claims Settlement Act (ANCSA) offered our people an opportunity. To continue seeing the benefits of this provision, we need to encourage and promote leadership in those of us born after December 1971, and their children and grandchildren. There are many descendants of original shareholders, and descendants of descendants, who want to be involved but do not have immediate access to annual reports and newsletters to help contribute to important decisions for the company because they are not shareholders. Nearly half of a century since the inception of ANCSA we should ask ourselves, how do we continue into the future? Do we follow our traditional cultural value of sharing with future generations?



I would like to take the time to encourage shareholders to reach out with any questions about the company. You can contact us at info@ganaayoo.com or 907.569.9599.

Be well,

Dena Sommer-Pedebone, CEO

Scholarship DEADLINE

The deadline to apply for a Gana-A'Yoo Foundation scholarship is Monday, June 15, 2020. More information is available at www.ganaayoo.com/foundation.

Annual Shareholder Meeting	2	New Sh
Committee Vacancies	2	Correcti
Antarctica Adventure	2	Opportu
Settlement Trust	2	Call for
Walk for Charity	3	Calenda
Internships	3	Where A
New Hire	3	

New Shareholders3
Correction4
Opportunities4
Call for Photos4
Calendar4
Where Are You?4



Your vote is your voice GANA-A'YOO, LIMITED 42nd ANNUAL SHAREHOLDER MEETING

The annual shareholder meeting has been postponed indefinitely until further notice for precautionary measures in response to the COVID-19 outbreak the country has been experiencing.

Once the annual meeting is rescheduled, we will:

- Vote upon Shareholder Resolution 2020-01: "Resolved that the Gana-A'Yoo Settlement Trust shall be established as an ANCSA Settlement Trust."
- 2. Elect three members to the Board of Directors, terms to expire in 2023.
- 3. Review the corporation's operations for the fiscal year ended September 30, 2019.
- 4. Carry out any other business as may properly be brought up during the meeting.

Gana-A'Yoo shareholders of record who are Alaska Natives or descendants of Alaska Natives are entitled to vote at the annual shareholder meeting and any adjournment thereof. Voting stock held by minor shareholders must be voted by the minor's custodian if the custodian is otherwise qualified to vote.

If you cannot attend the rescheduled meeting in person, **PLEASE** vote by proxy. Proxies are necessary to achieve a quorum for the annual shareholder meeting. If you vote by proxy and later decide to attend the



meeting, you may still vote in person by registering at the meeting. Proxy forms and a self-addressed return envelope, for your convenience, will be mailed separately. For your proxy to be valid, **SIGN, DATE** and **RETURN** your proxy. You may return your proxy by mail in the envelope provided, or fax, email or hand deliver it. If you are holding shares as a custodian for a minor, sign **YOUR** name and NOT the name of the minor. If you cannot write your name, make your mark and have it witnessed by one person over the age of 18.

Those who submit their signed and dated proxy by the early bird deadline (to be determined) are eligible for the early bird drawings of two \$1,000 prizes, two \$500 prizes, two \$250 prizes and five \$100 prizes. To be eligible for all other door prizes (two 25,000 Alaska Airlines miles prizes, two \$1,500 prizes, two \$1,000 prizes, one \$500 prize, two \$250 prizes and two \$100 prizes) at the annual shareholder meeting, valid, signed and dated proxies are due to the inspectors of election at a date yet to be determined. Submit your proxy by the following methods:

- U.S. Mail (envelope provided), 1001 E Benson Blvd., Suite 201, Anchorage, Alaska 99508
- Fax: 907.569.9699
- Email: elections@ganaayoo.com
- Hand-deliver to the Gana-A'Yoo office in Anchorage, or on the day of the meeting

Committee VACANCIES

Interested in serving your community? Have you considered serving on a Gana-A'Yoo board or committee? Board member seats are open for Khotol Services Corporation and Gana-A'Yoo Services Corporation; committee seats are available on the shareholder relations, investment and natural resources committees. Interested shareholders must hold voting stock and be 18 years of age or older to qualify. Please send your letter of interest to Gana-A'Yoo, Limited, Attn: Crystal Sommer, 1001 E Benson Blvd., Suite 201, Anchorage, Alaska 99508. Letters can also be submitted by email to csommer@ganaaayoo.com or fax to 907.569.9699.

ADVENTURE in Antarctica

Shareholder descendant Gordon Reisland of Galena spent Alaska's winter months on the continent of Antarctica for their 2019 – 2020 summer season. He was hired through the Antarctic Support Contract for which Gana-A'Yoo Services Corporation provides station services. Reisland said, "It has been an amazing adventure. After my season in Antarctica, I get to explore New Zealand before heading home this spring."

SETTLEMENT TRUST 101

This year's proxy includes a "**yes**" or "**no**" vote for the establishment of the Gana-A'Yoo Settlement Trust.

Why create a settlement trust? Settlement trusts create permanence and

Who would this impact?

Gana-A'Yoo shareholders will become Gana-A'Yoo Settlement Trust beneficiaries with a yes vote majority.

Where would this be determined?

The vote will take place with this year's proxy and at the annual shareholder meeting, once it is rescheduled.

What is a settlement trust?

The purpose of a settlement trust is to promote the health, education and welfare of Gana-A'Yoo shareholders AND to preserve our heritage and culture. Settlement trusts accomplish this through a federal tax provision.

When can I vote?

Shareholders will be asked to approve the establishment of the Gana-A'Yoo Settlement Trust on the 2020 Gana-A'Yoo, Limited proxy form. long-term shareholder benefits and provide significant tax advantages for both shareholders and Gana-A'Yoo, Limited.

How can we create a Gana-A'Yoo Settlement Trust?

A majority vote of shareholders is needed to move forward with utilizing a settlement trust, which will provide benefits such as future Elder benefits, shareholder distributions, educational support, potlach funds, and much more.

"Creating a settlement trust is a win-win for shareholders and the corporation." - Orie Williams, Doyon, Limited



GANA-A'YOO Foundation News

WALK for Charity

The Fairbanks Visitor Industry is hosting their annual "4K graze" fundraiser walk in the Golden Heart City on Friday, May 8, 2020. We would like to encourage you to sign up, walk (and eat!) on behalf of the Gana-A'Yoo Foundation. Money raised goes directly to the Foundation's scholarship fund for continuing education for shareholders and descendants. Visit our website or the Fairbanks Visitor Industry Walk for Charity Facebook page for the most up-to-date information.

A Gana-A'Yoo Foundation fundraiser walk will be held in **Galena** in June. If you are interested in walking and/or helping, please contact Joyce Huntington at 907.656.7040.





New HIRE

Shareholder descendant **Cheyanne Cheverie** accepted a full-time general clerk I position located at the corporate office; she started as an intern in 2019. Cheverie will continue to assist all departments with filing, data entry, answering phones and

helping with projects on an as needed basis.

"Working for Gana-A'Yoo has, and continues to be, a rewarding experience; it is wonderful to work with such a supportive team," she said. Cheverie is attending Matanuska-Susitna College and is majoring in human services.

Cheverie is the second intern in recent years to have followed the path to a direct hire. Shareholder descendant June Griffin also began her Gana-A'Yoo career as an intern and serves as the corporate office administrative assistant II.

Gana-A'Yoo's Strategic Plan Initiative states, *"Gana-A'Yoo will promote shareholder perpetuity through natural resource preservation, shareholder hire, and shareholder development."* The board and management recognize the importance of including descendants in this goal.

Village Spotlight NULATO HILLS ENTERPRISES, LLC

Nulato Hills Enterprises, LLC (NHE) is wholly owned by the Nulato Tribal Council. The for-profit company began as an idea in 2012 and, through the volunteer efforts of Peter Demoski, Ruth Madros, Paul Mountain, Michael Stickman and Howard Darling, was established in 2014. The organizers spent countless hours in strategic, business and financial planning; additionally, modifications were made to their tribal constitution. The core values of



honesty, trustworthiness, commitment, hard work, sharing, transparency, moral/ethical, dedication, loyalty and respect guide their mission, which is to identify and develop the skills of community tribal members and enhance people, assets and resources through mentoring, training and education to foster and sustain economic development in the community.

"NHE's main base of operations is in Nulato, thus abiding by our vision to create employment opportunities within our community. We provide transportation planning and services, language training services, business and strategic planning, grant management and other professional services. NHE is open to work with any entity looking to grow its business from start up to operations," said Howard Darling, NHE president/CEO.

INTERNSHIPS

Gana-A'Yoo is offering two summer intern positions that are available to shareholders and descendants. One position will be available at the corporate office in Anchorage where interns will have the opportunity to learn, participate, contribute and engage in various departments, including business development, human resources, accounting and shareholder relations. The Nulato Tribal Council will also host an intern that will engage in the many functions of the tribal administration. The application deadline for the Nulato internship is Friday, May 15, 2020, and Monday, June 15, 2020, is the deadline for the Anchorage internship. Please contact the corporate office with any questions.

Subsidiary Spotlight KAIYUH SERVICES, LLC

Kaiyuh Services, LLC (KSL) rounded out a successful fiscal year 2019 by continuing the momentum into the first quarter of fiscal year 2020. Kaiyuh has added a few major projects to its portfolio, including the operations and maintenance of the 56-megawatt power plant in Bagram, Afghanistan. This plant is the primary source of power for thousands of U.S. troops, coalition partners and Department of Defense contractors and is critical infrastructure for U.S. forces operating in Afghanistan. Kaiyuh was also awarded the construction of a 20,000-square-foot conference room in Washington, D.C. The conference room, which has a completion date of October 2020, will be one of the premiere meeting spaces in Washington once completed. Both contracts are seen within Kaiyuh as part of a plan to build capacity to perform work on larger contracts. The company's efforts working along the Mississippi River will continue through this summer with the construction of a new island that will increase habitat for nesting birds. Work will transition later this fall to work on Lock and Dam 2 near Hastings, Minnesota.

New SHAREHOLDERS

Gana-A'Yoo would like to take the opportunity to acknowledge and welcome our new shareholders of 2019:

Mallory Arkell Kaltag Stock

Belinda Coleman Nulato and Galena Stock

Natalie Coleman-Throckmorton *Nulato Stock* Wilbur Coleman III *Nulato Stock* Howard Darling Nulato Stock

Leonard Dayton Galena Stock

Ryan Edwin *Koyukuk Stock* Anthony Hildebrand *Galena Stock* Sharilyn Kriska Kaltag Stock

Kimberly Nicholas Kaltag Stock

Alana Notti Kaltag Stock

Shawn Saunders Kaltag Stock The current forecast for 2020 is very favorable as KSL continues to mature and build internal capabilities while exceeding our customers' expectations of our performances."

> *- David Roels,* General Manager, Kaiyuh Services, LLC

Gana-A'Yoo, Limited · SPRING 2020

CORRECTION

Our winter newsletter inaccurately identified the individual David Sheets as a teacher who lived in Kaltag in the 1970s and assisted in planning and building the community Hall. Tom Sheets is the person who helped plan and build the community hall. Thank you to Jackie Nicholas, the late Goodwin Semaken Sr.'s granddaughter, for the correction.

MARK YOUR CALENDAR

Please visit our website for the most up-to-date information.

1 Address updates and direct deposit forms due for dividend

30 Dividend distribution

15 Gana-A'Yoo/Nulato Tribal Council internship application deadline



1001 E Benson Blvd., Suite 201 Anchorage, Alaska 99508

OPPORTUNITIES

Shareholders are welcome to utilize Gana-A'Yoo, Limited's computers, fax machine or printers at the corporate office in Anchorage. For a full list of job opportunities with Gana-A'Yoo visit www.ganaayoo.com'opportunities.

Call for PHOTOS AND STORIES

Gana-A'Yoo would like to archive your photos and stories! Denaakk'e stories and beliefs, current event stories and historical photos are of interest. Please be sure to identify anyone featured in photos if known. By submitting stories or photos, you are giving Gana-A'Yoo permission to use them.

> PRSRT STD US Postage PAID Anchorage, AK Permit #537



15 Gana-A'Yoo Foundation

scholarship deadline

15 Gana-A'Yoo internship

application deadline

CONTACT US

Toll-Free | 1.888.656.1606 Anchorage | 907.569.9599 Galena | 907.656.1606

WHERE ARE YOU?

Current information for the following shareholders is requested. Please contact the corporate office if you have any information on their whereabouts:

Nathan Angel

Lance R. Gurtler

Alesia Peters

web | ganaayoo.com

fint

BOARD OF DIRECTORS

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CONDOLENCES

Our condolences to the family and friends of: Larry Wholecheese Jr., 39, *Galena & Nulato Stock*