# CAPABILITIES STATEMENT

### MANUFACTURING

SEPTEMBER 2023

### **WHO WE ARE**

Kaiyuh Services, LLC (KSL) is an 8(a) certified subsidiary of Gana-A'Yoo, Ltd, an Alaska Native Village Corporation representing four villages along the Yukon River and more than 1,300 Native shareholders. In Athabaskan, Gana-A'Yoo means "friends together," which is reflected in our logomark's firm arm grip and the value we place on building long-term relationships.

### PACKAGING SPECIALIST

KSL is a specialist in the manufacturing of packaging for the DoD and diverse commercial clients. Our direct-hire staff manages 75K SqFt of production and warehousing space in Milan, TN. This ISO 9001:2015 certified facility produces a variety of Mil-Spec munitions crating as well as commercial pallet solutions.

Explore ganaayoo.com to learn more about our competitive advantages; our people; past; and our over 40 years of proven contract performance in Construction, Logistics and Camp Services, Manufacturing, Technical, and Facility Services.

### **FEATURED CONTRACTS**



M26 Warheads, Motors and Components Boxes; W31P4Q22C0055; \$2.7M: Production of Performance Oriented Packaging (POP) boxes used as storage and shipping containers for the M26 warheads, motors, and residual components.



**105MM Boxes;** W52P1J19D0007; \$22.1M: Manufacturing of 105mm wood boxes for the USACE Rock Island District.



Crane Launch Tube Wooden Containers; N0016421DGW01; \$10M: Manufacture and delivery of the Launch Tube (LT) Shipping Hardware Shipping/Storage Assembly Container.

## **KAIYUH SERVICES**



A GANA-A'YOO FAMILY COMPANY

### MANUFACTURING FACILITY

- » ISO 9001:2015 Certified
- » 75,000 SqFt Production and Warehousing Space
- » Mil-Spec Builds
- » CNC Manufacturing
- » Multi-Line Manufacturing
- Heat Treatments »
- » Packaging, Delivery, and Logistics Services
- PQ8 Treatments **》**

### **KEY INFORMATION**

- » Alaska Native Village Corporation (ANC)
- **»** 8(a) Certified

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- » Small, Disadvantaged, **Minority Business** Direct Award Eligible
- » Cage Code: 8BN91
- » NAICS Codes:
  - 236220 - 541990
  - 561210 - 237120
  - 238110 - 722310

» Accelerated Contracting

» DoD Sole Source Awards

Source Awards up to \$25M

Cannot Protest ANC Awards

up to \$100M

» Non-DoD Agency Sole

- 541611 - 811310 - 541614
- » SAM UEI: WEF7MKDA5U3

### DIFFERENTIATORS

- » Exemplary, Demonstrated Performance >> Bonding: \$50M Single;
  - \$150M Aggregate
- » Capitalized and Scalable
- » Shared Services Company

### **CONTACT YOUR TEAM**

- » Chief Operating Officer/ **Business Development:** Ryan Kegley rkegley@ganaayoo.com 907-229-7443
- » Operations Manager: Chris Mckown cmckown@ganaayoo.com 907-931-0468
- » SBA Business Specialist: Reggie Goolsby reginald.goolsby@sba.gov 907-271-4055

